

The ultimate comparison guide: Sage 50 vs. Sage 200

Sage 50 is an ideal accounting system for start-ups and small businesses but it's not a long-term solution for companies with complex business processes.

Sage 200 is the logical step for SMEs looking to scale but how does the functionality compare?

9 PROBLEMS

1 SOLUTION

Sage 50 slows down due to high number of transactions and high user traffic.

Sage 200 can process millions of transactions so there's no stalling or impact on speed.

No permission-based roles.

Users are assigned roles which prevent or allow access to specific features. These can easily be added/removed.

Limited visibility and control over financial periods.

Sales and purchase ledgers can be opened/closed separately and can be separate to the accounting periods.

Create up to 20 different accounting periods, so 4-4-5 week accounting can be easily implemented.

Sage 50 does not have true lead to quote via CRM – finance with bidirectional sync of information.

Sage 200 integrates with Sage CRM. Both systems share customers, suppliers, orders, quotations, products and pricing information, minimising duplicate data.

Inefficient manual processes mean tasks take longer than necessary.

Automate manual, repetitive, and time-consuming tasks with Sage 200 saving valuable time.

Sage 50 has limited stock capabilities – no back-to-back ordering or multiple stock locations.

Manage stock from multiple locations and from multiple bins within those locations, giving you full control of your inventory in multiple warehouses or on the road.

Sage 200 also provides full serial and batch traceability enabling stock management by 'sell by,' 'use by,' and stock group.

Integrations with 3rd party systems are limited.

Through a wide range of compatible Sage 200 add-ons and integrations you can add features to get the most out of your system and a quicker ROI.

Reliance on spread sheets means reporting is limited and inflexible.

Produce detailed reports by region, sales representative, industry type, customer rating, account manager, partner and much more. Easily forecast and budget for customers, suppliers and projects.

Sage 200 comes with reporting in the familiar format of Excel. Fully customisable, it allows you to filter, format, and formulate reports with a single click.

Lack of robust reporting and visibility to drive decision making.

Effectively analyse critical business information and gain better visibility.

Sage 200 offers powerful analytical tools to inform your decision-making and share business data widely across your organisation. The dashboards are also accessible online, so you can get remote access to any of your statistics.