

Sage Line 100 & Sovman Manufacturing | Treforest Textiles

The Client

Treforest Textiles is a textile printing company based in Treforest, printing bespoke fabric designs to customer order for the UK soft furnishings market. The company was established in 1937 and now operates with 50 employees.

The Issue

The client previously operated with two bespoke systems, a stock management system and an accounting package. Maintaining separate production and finance systems was costly to administer, and led to a duplication of work with significant scope for errors in data entry. In addition, the company felt that it was not receiving an appropriate level of support from its previous software supplier.

With each textile product design being customer specific, the client had a requirement for a sophisticated stock control module to maintain and control stock levels on behalf of customers, combined with specific reporting requirements for quality control metrics.

The Solution

Prosystech installed Sage Line 100 plus the Sovman Manufacturing system from EDS, and designed a customised inspection system which would manage the company's rigorous quality control procedures. With each product passing through up to sixteen processes during production, the company also had a requirement for a sophisticated bespoke production management configuration which was capable of recording order level instructions such as wastage levels at each stage of the process.

In addition, Prosystech developed a bespoke "Work In Progress" report for the daily Heads of Department meeting which highlights all product by stage of production, enabling faster resource and materials scheduling.

The implementation progressed extremely smoothly with no factory shutdown required - the new system was firstly set up as a training system, then run in parallel with the old system for one month for data validation purposes before going live. The business continuity throughout the implementation was vital to Treforest to maintain customer service levels: "Prosystech understood the way we work"



Business Partner

The Benefits

A key benefit noted by the company is improved management information, with the management team noting that "All users of the system have seen a benefit since implementation". Reports are simple to use and the whole system is user friendly. The new system gives clear visibility of where a given order is within the production cycle, and reports can be run by customer or by process, facilitating better quality control and more accurate production scheduling. This enables Treforest to give up to the minute information to customers on the status of their consignment. Having a better understanding of capacity at each production process also enables management to respond faster to emergency customer requests, which improves the customer service offering. Finally the new system has also enabled the client to significantly improve stock level management, both in terms of raw materials and finished customer specific goods on consignment.

Human error in terms of dual system data entry has also been reduced significantly, if not eradicated, resulting in significant man hour savings.

Testimonial

Nigel Harris, Management Accountant at Treforest gave a resounding testimonial for the Prosys team, with whom they have an excellent working relationship:

"Did Prosys give us the extra functionality we required? Yes;
Did Prosys deliver on time? Yes;
Are we getting value for money? Yes;
Are Prosys up to the challenge? Yes;
Would we recommend Prosys? Definitely Yes"

