

Upgrade From Sage Line 50 to Sage MMS | Minimix Concrete

The Client

Minimix Ltd, a Cardiff based cement manufacturer with plants in Newport and Bridgend, has been serving the local market for over 10 years, their success lying in their reputation as a reliable supplier of high quality products. The rapidly expanding company who are increasingly dominant in the South East Wales market employs 65 staff across distribution, production, sales, administration and management.

The Issue

Until recently, Minimix was a family run business which was taken over by LaFarge, the Paris based world leader in buildings materials. Until late 2005, Minimix successfully operated the business on Sage Line 50. However, following the takeover, the French parent company imposed more stringent financial reporting requirements, necessitating a more detailed nominal ledger structure than Line 50 could provide. In addition, head office required that each accounting period be closed within 3 days. Thus the decision was taken to upgrade to Sage MMS.

The Solution

Prosys implemented Sage MMS with a degree of customisation specifically for Minimix. Aside from a bespoke amendment to the Purchase Order Processing module which permits variable ordering authorisation levels by personnel grade, Prosys also created a suite of customised reports giving Minimix much clearer visibility of the period end financial position. Prosys also ensured that the MMS system was fully integrated with Minimix's other existing systems, namely the weighbridge system for aggregate sales and Optis, a bespoke sales order processing system which reads customer account data from Sage, giving customer service representatives the latest account information.



Business Partner

The Benefits

Mimimix are now able to fulfil the reporting requirements of the parent company, and are able to close each accounting period within 3 days. The benefits of a more sophisticated system also include bank reconciliations on screen and better visibility of financial data.

The move from Line 50 to MMS was undertaken with minimal business disruption, with Prosys managing the data transition seamlessly. The client was extremely impressed with the service levels provided by Prosys, particularly in terms of project consultancy, MMS product knowledge, the ability to customise the system and the level of training provided across the company.

Testimonial

“Our account manager from Prosys Computing is first rate – we can’t sing her praises highly enough. Her consulting and training skills and her ability to develop workarounds for our particular issues is excellent” Paula Watson, Accounts Office Manager

