

Upgrade From Line 100 to MMS | Drive

The Client

Drive is a registered charity, established for over twenty years, originally set up to provide transport services for people with disabilities within the Rhondda and Taff Ely districts of the former Mid Glamorgan. In the mid 1980's the Management Board took the decision to expand the scope of services offered to enable "people with disabilities to lead full and valued lives", including supported accommodation, respite care and supported employment. About 610 people work for the organisation in total with 25 in an administration function.

The Issue

The client initially worked with Line 50 which was then upgraded to Line 100, both of which were DOS versions. However, Drive were unhappy with the support and service by the previous supplier and as the organisation grew, Drive was looking for more functionality and report writing capability and had a choice either to implement the Windows version of Line 100 or upgrade to MMS. In addition, the organisation felt that it was not making most effective use of IT in Finance, and thus approached Prosys, who undertook a full audit of the system and how Drive use it. Initially Prosys provided additional training and support services to Drive to enable them to maximise the potential of line 100. However, after a further 12 months Prosys then upgraded the system to MMS retaining and building on the key benefits and functionality of Sage Line 100.

The Solution

MMS was implemented, together with Crystal Reports and a number of critical amendments. For example, Prosys have created a bespoke solution to import timesheet data from the various projects they work on, which avoids the former manual inputting process. This saves around 2 full days a week in payroll processing time. Prior to the implementation, the administration function manually typed up all sales invoices for services and support activities which are becoming an increasingly important area of the business. These invoices can now be printed directly from the system and Prosys have developed a more user friendly format for the needs of the client base which Drive works with.

The Sage logo, featuring the word "sage" in a white, lowercase, sans-serif font on a dark green rectangular background.

Business Partner

The Benefits

The implementation has resulted in greater productivity for the organisation as a whole, allowing Drive to concentrate on more value added work. For example, the client is able to import budget information directly, rather than having to enter data line by line, a significant saving across Drive's sixty or so projects, and resulting in a fully computerised budget management system.

The client feels that the system is a very user friendly package, and that as understanding of its capabilities increases, they should be able to get a lot more benefit out of the system.

Testimonial

Carol Ravenscroft, Director of Finance, stated "I have found Prosys consistently excellent. You always feel that you are their number one priority and that you are the only company that they are dealing with. The support team always get back within the next hour where possible to resolve queries – a level of service which is unheard of with other providers"

"We also feel that we have received excellent value for money. Prosys provide an innovative solution to training delivery, offering a monthly fee package (Inside Track) which "buys" a certain number of days, plus free seminars. This is excellent as it makes us a little more focussed about booking the training and committing to the sessions. In addition, Prosys made my whole team welcome at the seminars – again, a differentiating factor which sets Prosys apart. They certainly seem to go the extra mile for clients".

