

Bespoke Mms Implementation | Celtic Chemicals

The Client

Celtic Chemicals Limited based in Port Talbot, South Wales have been producing and supplying metallic salts for almost 30 years, exporting over 30% of their products to a world-wide market including the pharmaceutical, electronics, printing and agricultural sectors. The company attributes its success to its team of 13 knowledgeable staff and the strict quality standards the company abide by, which has resulted in them recently gaining ISO 9001:2000 accreditation.ry year and is sold to over one thousand retail outlets throughout the UK and Ireland.

The Issue

The client previously used a series of Microsoft Access databases for purchasing, accounting, product inspection and stock management. The databases were developed over a period of time by one employee who unfortunately left the company, leaving Celtic Chemicals with the option of retraining other staff or implementing a new system. As part of their initial consultancy work, Prosys looked at the possibility of integrating the Access databases into a new system, but advised that it would more cost effective to create a bespoke version of Sage MMS, a single integrated system which would give a greater level of management information and reporting functionality.

The Solution

Prosys brought together the accounting, product inspection and stock management functions into one package by implementing a bespoke MMS system. The chemicals manufacturing process is complex, requiring every batch to be recorded in terms of various quality and conformity issues such as PH levels, colour, weight etc. Prosys built in specific modules to handle this chemical data, allowing the creation of a Certificate of Conformity for every batch, a vital document for the industry.

Prosys also amended the Sales Order Processing module to help calculate profitability on specific orders, which has proven particularly useful for order quotation purposes. Special reports have also been created offering more detailed management information than the company was previously able to obtain from its former systems. In all, Prosys undertook approximately 20 days of bespoke programming to ensure that the system met Celtic Chemical's needs perfectly.



Business Partner

The Benefits

The client now has one system, rather than three, which is capable of performing the Quotation, Sales, Purchasing, Despatch and Invoicing processes. The principle benefit to the company is less duplication of data entry, resulting in more efficient use of staff resources and a higher degree of data accuracy. Whereas previously, there was heavy reliance on paper based systems and the administration burden was high, now the processing time, particularly SOP processing, is much faster, particularly in terms of sales order processing. In addition, the invoicing process is fully automated, avoiding the need to re-enter the order as was previously the case.

Furthermore, whereas previously only one member of the team was fully trained on the Access system, which posed problems during periods of holiday or sickness, Prosys have now trained 4 Celtic Chemicals employees on the new system, resulting in better coverage and less risk for the company. In addition to the training programme delivered, Celtic Chemicals particularly rated Prosys's innovative desktop problem solving solution which enables technical queries to be resolved remotely.

Testimonial

"Prosys were very professional in their proposal for the project and have been incredibly helpful throughout the implementation process and beyond." Ben Donald, Director.

