

Implemented Sage Line 50 and Sage Manufacturing | Biocatalysts

The Client

Biocatalysts is a wholly independent enzyme manufacturer based in Cardiff. From their purpose built offices, R&D facility and manufacturing plant the company have successfully served an extensive range of blue chip organisations and SME's achieving a turnover of £4.5m. Biocatalysts has been in operation for over 20 years and manufacture enzymes, supplying primarily the food processing and the medical sectors.

The company employ over 30 staff within six departments, plus agents within 23 countries, where 85% of their products are exported. Biocatalysts has won numerous business and industry awards including a Queens Awards.

The Issue

Previously Biocatalysts relied on Sage Line 50, Excel spreadsheets and manual processes to operate the company. The system proved to be inefficient, resulting in multiple data entry and 'human' errors. The company required a system which would eliminate, where possible manual processes in particular for stock and batch control, given the importance of traceability and the limited shelf life of products.

The Solution

After evaluating Biocatalysts needs, Prosys Computing determined the most appropriate system for the company would be to upgrade Sage Line 50 and implement Sage Manufacturing and a series of bespoke reports. This solution was of particular benefit to the company through reducing the need for staff training, by retaining their existing Line 50 accounts system, which the employees had become extremely familiar with.

The Benefits

The new system provided a level of sophistication and flexibility to enable the company to manage their complex manufacturing processes. Overall business control was achieved with the ability to produce reports for each department, in addition to providing clearer visibility to Biocatalysts management team in terms of production planning, financial and resource management resulting in higher efficiency and reduced overhead and stock costs.

The Sage logo, featuring the word "sage" in a white, lowercase, sans-serif font on a dark green background.

Business Partner

Due to the nature of their business, products have a short shelf life and therefore require production and distribution on a short cycle. Of specific advantage to Biocatalysts was the systems ability to provide the visibility that is required to achieve this important function. Through the monitoring of purchasing patterns and manufacturing processes the system makes recommendations, which may not have been identified internally.

Accurate stock control has been achieved and batch specific information can now be obtained which has proved crucial to the company given the variable components of each enzyme batch. Furthermore, the system is able to control the shelf life of the enzymes which range between 6 and 12 months.

Data is held centrally, allowing information to be shared across departments enabling real time information and reducing multiple data entry.

With the importance of short lead times from sales order processing through to distribution the system creates and handles the entire process quickly and easily providing detailed costing information and enhanced customer service. Previously, considerable time was wasted manually checking whether orders could be fulfilled.

Testimonial

“Prosys were very able to demonstrate the product; they made it their business to understand our business and were able to make recommendation on what would serve us best. Software is set up to reflect the real world for example the system is able to identify that quarantine is required for the enzymes until Quality Control has been completed.

Staff were very professional with an excellent attitude to support. They were very flexible throughout and accommodating to our needs and fast changing requirements, making it easy for us to work with them.

Training was excellent, superb quality enabling staff that had no previous experience of the system to understand and use it – our production staff are now experts in the system”.

Mike Clay, General Manager

